



ANREV YOUNG PROFESSIONALS INDUSTRY LEADER LUNCH – TOKYO

Wednesday 30 January 2019

ANREV Young Professionals Working Group Japan is pleased to invite you to an exclusive, closed door lunch event on 30 January. At this lunch, **Mr. Kenichi Negishi** **Deputy Head of Capital Markets Japan** of **JLL** will share his market views and insights on career advancement.

Details

Date : Wednesday, 30 January 2019

Time : 12:15 Registration (light refreshment will be provided)
12:30 – 13:30 Discussion

Venue : JLL Office, Prudential Tower 7th Floor, Conference Room A. 2-13-10,
Nagatacho, Chiyoda-ku, Japan

Attendee : This event is for ANREV Young Professionals members and seats are limited to 18

RSVP : Please email to flora.fung@anrev.org

We would like to thank JLL Japan for hosting the event.

Speaker's Bio



Negishi, Kenichi
Deputy Head of Capital Markets Japan
JLL

Joined JLL as Deputy Head of Capital Markets Japan in June 2018. Prior to JLL, Mr. Negishi established and led Deka Real Estate Lending k.k. as CEO and Japan Representative Manager from June 2008. At Deka, he extended real estate backed non-recourse finance worth more than JPY 100bn on a primary basis. Mr. Negishi also rescued circa. JPY 50bn of troubled loans in Japan provided by the parent company before he joined Deka. Before Deka, Mr. Negishi joined Merrill Lynch Japan Securities in May 2006 as Managing Director to create and lead a real estate finance / CMBS team. While at Merrill Lynch, he hired about 30 people, extended over JPY 300bn worth of new asset back financing, and securitized and distributed 4 CMBS products. Prior to this, Mr. Negishi worked for J.P. Morgan Securities ("JPM") from 1998. During 8 years at JPM, he investigated, purchased and/or financed non-performing real estate loans in Japan, Korea, China, and Germany; provided non-recourse real estate loans backed by hard assets or NPLs in Japan; and covered and advised small to mid-size real estate companies for public offerings and other financing demands. Mr. Negishi started his



	<p>business career at Nomura Real Estate Development where he was part of the leasing or development of residential and commercial projects in Japan and overseas. Mr. Negishi holds a Bachelor of Laws from Waseda University.</p>
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